



USDA TURKEY MARKET NEWS REPORT

ISSN 1522-0575

FRIDAY
DECEMBER 28, 2001
VOL. 48 NO. 155

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL TURKEY MARKET AT-A-GLANCE

DOMESTIC MARKET HIGHLIGHTS

The undertone on frozen hens and consumer sized toms was barely steady at best. Demand was seasonally slow with most buyers and sellers taking a wait and see position until after the holidays. No trading reported. Offerings were available and held with varying degrees of confidence. Demand was seasonally slow on bulk parts and meats. Trading centered on a fair volume of fresh mechanically separated turkey, balance light.



EXPORT MARKET HIGHLIGHTS

Demand and trading light. Some spot activity was noted for prompt shipments to the Mexican border and for China.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **DECEMBER 28, 2001**

| CURRENT SHIPMENTS 2/ | OFFERS | SALES | WTD AVG | VOLUME (000) | FORWARD SHIPMENTS 6/ WTD AVG | VOLUME (000) | DEL. PER | OPEN COMMITMENTS 7/ VOLUME (000) | DEL. PER |
|----------------------|--------|-------|------------|-----------------|------------------------------------|-----------------|-------------|--|-------------|
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 62-63 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 61-63 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 62-65 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION | 59 | - | - | - | - | - | - | - | - |
| CENTRAL REGION | 58-59 | - | - | - | - | - | - | - | - |
| WESTERN REGION | 59-60 | - | - | - | - | - | - | - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **DECEMBER 27, 2001**

| CURRENT SHIPMENTS 2/ | OFFERS | SALES | WTD AVG | VOLUME (000) | FORWARD SHIPMENTS 6/ WTD AVG | VOLUME (000) | DEL. PER | OPEN COMMITMENTS 7/ VOLUME (000) | DEL. PER |
|----------------------|--------|-------|------------|-----------------|------------------------------------|-----------------|-------------|--|-------------|
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 65-66 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 64-65 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 66-66 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION | 58-59 | - | - | - | - | - | - | - | - |
| CENTRAL REGION | 57-59 | - | - | - | - | - | - | - | - |
| WESTERN REGION | 58-61 | - | - | - | - | - | - | - | - |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days.

3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF DECEMBER 28, 2001

| | CURRENT WEEK | LAST WEEK | SAME WEEK YEAR AGO |
|----------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS | | | |
| EASTERN REGION | 64.50** | 68.00 | 64.50** |
| CENTRAL REGION | 63.67** | 66.00 | 63.50** |
| WESTERN REGION | 64.83** | 69.00 | 67.00** |
| 16-24 LB TOMS | | | |
| EASTERN REGION | 58.67** | 58.00 | 61.50** |
| CENTRAL REGION | 58.17** | 58.00** | 61.00** |
| WESTERN REGION | 59.50** | 62.00 | 63.00** |

**BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,
DELIVERED TO RETAILERS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16# | 98-107 |
| FRESH TURKEYS Y TOMS 14-24# | 98-107 |
| FROZEN TURKEYS Y HENS 8-16# | 73 |
| FROZEN TURKEYS Y TOMS 14-24# | 66 |
| FROZEN TURKEYS Y TOMS 24-28# | 71-77 |

**SAN FRANCISCO PROCESSED TURKEY
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS | 87-102 |
| TURKEYS Y TOMS UNDER 22# | 81-99 |
| TURKEYS Y TOMS 22-24# | 81-99 |
| TURKEYS Y TOMS 24-26# | 81-99 |
| TURKEYS Y TOMS 26 LBS & OVER | 93-101 |

| | | | | |
|---|---|-----------------|--------------|--------------|
| <u>FRESH TURKEYS WITH TIMERS OR EQUIVALENT</u> | U.S. GRADE A, DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS PER POUND, WEEK OF 31-DEC-2001 | | | |
| | (8-16#) | (16-24#) | | |
| | <u>HENS</u> | <u>LBS TOMS</u> | <u>LBS</u> | |
| | <u>PRICE</u> | <u>(000)</u> | <u>PRICE</u> | <u>(000)</u> |

| | | | | |
|---------------------------------|---|---|---|---|
| SALES (PROMOTIONS INCLUDED) | - | - | - | - |
| SALES (PROMOTIONS NOT INCLUDED) | | | | |
| SALES (PROMOTIONS ONLY) | | | | |
| SALES (PRICE TO BE DETERMINED) | | | | |

**TURKEY MOVEMENT TREND
(IN THOUSAND POUNDS)****SLAUGHTER-CERTIFIED RTC TURKEYS**

| | |
|---------------------|------------|
| NOVEMBER | 448,647* |
| DECEMBER 1-22, 2001 | 318,977* |
| To date 2001 | 5,146,379* |
| To date 2000 | 5,262,082* |

* PRELIMINARY

NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTSBY GEOGRAPHICAL AREAS WEEK ENDING 22-Dec-2001
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

| <u>-----YOUNG TURKEYS-----</u> | | | | <u>TOTAL TURKEYS</u> | |
|--------------------------------|------------|------------|------------------------|----------------------|-------------|
| | | <u>PCT</u> | <u>AVG</u> | <u>OLD</u> | <u>AVG</u> |
| | | <u>CHG</u> | <u>LIVE</u> | <u>BANDED</u> | <u>LIVE</u> |
| <u>-THOUSAND HEAD-</u> | <u>PW</u> | <u>WT</u> | <u>-THOUSAND HEAD-</u> | <u>WT</u> | |
| N EAST | 886 | 2 | 22.29 | (A) | 888 22.29 |
| SATL | 792 | -16 | 30.48 | (A) | 794 30.48 |
| N CENT | 2,081 | -5 | 30.95 | (A) | 2,084 30.95 |
| S CENT | 473 | 7 | 24.11 | (A) | 476 24.11 |
| WEST | 498 | 41 | 21.17 | (A) | 500 21.17 |
| U.S.TOTAL | 4,730(B) | -1 | 27.54 | 12 | 4,742 27.54 |
| TO DATE | | | | | |
| 2001 | 246,574(B) | | | 582 | 247,156 |
| TO DATE | | | | | |
| 2000 | 251,546(B) | | | 1,281 | 252,827 |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: this week 54,000; for the year 2,344,000; last year to date 1,772,000.

LIVE TURKEYS SLAUGHTERED

WEEK ENDING 22-Dec-2001

| | <u>YOUNG</u> | | <u>YOUNG</u> | <u>OLD</u> | <u>TOTAL</u> |
|----------------|----------------------------|-------------|-----------------|------------|--------------|
| | <u>HENS</u> | <u>TOMS</u> | <u>BREEDERS</u> | | |
| | <u>-----THOUSANDS-----</u> | | | | |
| HEAD | 1,857 | 2,819 | 54 | 12 | 4,742 |
| AVG WT | 17.01 | 34.52 | 24.74 | 31.08 | 27.54 |
| LAST WEEK | 2,062 | 2,687 | 49 | 11 | 4,809 |
| SAME WK YR AGO | 1,989 | 2,660 | 57 | 20 | 4,726 |
| AVG WT | 15.28 | 34.59 | 26.23 | 29.80 | 26.34 |
| TO-DATE/2001 | 103,254 | 140,976 | 2,344 | 582 | 247,156 |
| TO-DATE/2000 | 249,774(A) | | 1,772 | 1,281 | 252,827 |

(A) Comparable data not available for last year, this data is comprised of hens and toms.

**USDA, AMS, POULTRY PROGRAMS,
POULTRY MARKET NEWS OFFICES**

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|----------------|----------|---------------|-----------------------------------|
| Washington, DC | Voice | (202)720-6911 | Grover T. Hunter |
| | Fax | (202)720-2403 | (Chief) |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman |
| | Fax | (404)562-5875 | (Officer-In-Charge) |
| | Recorded | (404)562-5856 | |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown |
| | Fax | (601)965-4661 | (Southern States Area Supervisor) |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins |
| | Fax | (515)284-4468 | (Officer-In-Charge) |
| | Recorded | (515)284-4545 | |
| Bell, CA | Voice | (323)269-4154 | Jim Derby |
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NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 27 DECEMBER 2001.

The undertone on tom 2-joint wings was steady to fully steady with offerings the least available in the Midwest and East. The hen 2-joint wing undertone was barely steady to weak for the adequate to ample offerings. The undertone on the balance of bulk parts were steady at best with offerings at least adequate for buyers' needs. Domestic and export demand was slow on all items. Trading centered on light volumes of bulk parts for domestic shipments. Some livers traded at 21 cents shipping point for export.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|-----------------------------------|-------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | R | 96.00 | 200 |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | | | |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | F | 91.00 | 11 |
| DRUMSTICKS, TOM | 29.00 | | 29.00 | 14 |
| DRUMSTICKS, TOM—FRESH | | R | 27.50 | 30 |
| DRUMSTICKS, HEN | | R | 27.00 | 40 |
| WINGS, FULL-CUT, TOM | 31.00-32.00 | | 31.13 | 16 |
| WINGS, FULL-CUT, HEN | | R | 31.00 | 20 |
| WINGS, V-TYPE, TOM | 32.00 | | 32.00 | 80 |
| WINGS, V-TYPE, HEN | 38.00 | | 38.00 | 80 |
| NECKS, TOM | 29.00-31.00 | | 29.35 | 17 |
| NECKS, HEN | | | | |
| BREASTS, B/S, TOM 3/ | | | | |
| BREASTS, B/S, TOM—FRESH 3/ | | F | 141.60 | 200 |
| THIGH MEAT | 81.00 | | 81.00 | 7 |
| THIGH MEAT—FRESH | | R | 80.00 | 20 |
| BREAST TRIM MEAT | | | | |
| SCAPULA MEAT | | F | 113.00 | 8 |
| TENDERLOINS | | R | 130.00 | 12 |
| DESTRAPPED TENDERS | | F | 120.00 | 40 |
| DESTRAPPED TENDERS—FRESH | | R | 125.00 | 20 |
| WING MEAT WITH SKIN | | F | 81.00 | 5 |
| MECHANICALLY SEPARATED 4/ | 14.50 | | 14.50 | 33 |
| MECHANICALLY SEPARATED—FRESH 4/ | | F | 14.50 | 40 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | | W | 28.00 | 40 |
| WINGS FULL-CUT - TOMS | | | | |
| WINGS, V-TYPE, TOM | | F | 28.00 | 52 |
| TAILS | | F | 27.65 | 400 |
| MECHANICALLY SEPARATED 4/ | | W | 15.00 | 40 |
| THIGH MEAT - FROZEN | | W | 82.00 | 40 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 28 DECEMBER 2001.

Trade sentiment on tom breast meat was steady to weak, steady at best on the balance of white meat items and 15-20% mechanically separated turkey (MST). Seller sentiment on thigh meat was steady to barely steady, buyer sentiment was weak. Domestic demand was seasonally light on bulk meats. Interest was noted on destrapped tenderloins for prompt shipments. White meat offerings ranged from light on destrapped tenderloins to instances burdensome on fresh tom breast meat. Trading centered on a fair volume of fresh MST, light on the balance of bulk parts and meats for domestic and export shipments. Fresh wing meat with skin traded at 67 cents delivered January - December, 2002 and tom necks traded at 27 cents delivered export for current shipments. Export demand was seasonally light.

| DOMESTIC TRADING | PRICE RANGE | LST CDE 1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY WTD AVG PRICE | WEEKLY VOLUME (000) |
|-----------------------------------|---------------|------------|---------------|--------------|----------------------|---------------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | | | |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | | | | | |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | F | 91.00 | 11 | | |
| DRUMSTICKS, TOM | 27.00-28.00 | | 27.51 | 112 | 27.67 | 126 |
| DRUMSTICKS, TOM—FRESH | | | | | | |
| DRUMSTICKS, HEN | | | | | | |
| WINGS, FULL-CUT, TOM | 31.00 | | 31.00 | 32 | 31.04 | 48 |
| WINGS, FULL-CUT, HEN | | | | | | |
| WINGS, V-TYPE, TOM | 32.00-35.00 | | 33.60 | 100 | 32.89 | 180 |
| WINGS, V-TYPE, HEN | | R | 38.00 | 80 | 38.00 | 80 |
| NECKS, TOM | 29.00-30.00 | | 29.44 | 72 | 29.43 | 89 |
| NECKS, HEN | | | | | | |
| BREASTS, B/S, TOM 3/ | | | | | | |
| BREASTS, B/S, TOM—FRESH 3/ | 141.00-147.00 | | 142.21 | 96 | 142.21 | 96 |
| THIGH MEAT | | R | 81.00 | 7 | 81.00 | 7 |
| THIGH MEAT—FRESH | 80.00 | | 80.00 | 5 | 80.00 | 5 |
| BREAST TRIM MEAT | | | | | | |
| SCAPULA MEAT | | F | 113.00 | 8 | | |
| TENDERLOINS | 128.00 | | 128.00 | 22 | 128.00 | 22 |
| DESTRAPPED TENDERS | 117.00-120.00 | | 118.50 | 80 | 118.50 | 80 |
| DESTRAPPED TENDERS—FRESH | 125.00-130.00 | | 125.45 | 44 | 125.45 | 44 |
| WING MEAT WITH SKIN | | F | 81.00 | 5 | | |
| MECHANICALLY SEPARATED 4/ | | R | 14.50 | 33 | 14.50 | 33 |
| MECHANICALLY SEPARATED—FRESH 4/ | 13.00-19.00 | | 15.55 | 464 | 15.55 | 464 |
| EXPORT TRADING | | | | | | |
| DRUMSTICKS, TOMS | 27.00 | | 27.00 | 52 | 27.43 | 92 |
| WINGS FULL-CUT - TOMS | | | | | | |
| WINGS, V-TYPE, TOM | 27.00 | | 27.00 | 52 | 27.00 | 52 |
| TAILS | | F | 27.65 | 400 | | |
| MECHANICALLY SEPARATED 4/ | 14.50-16.00 | | 15.00 | 120 | 15.00 | 160 |
| THIGH MEAT - FROZEN | 81.00 | | 81.00 | 40 | 81.50 | 80 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.